



Polestar Marine Consultants Pte Ltd

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Neeraj Kaura

Imagine your very own mechanic: well-mannered, and extremely proficient with your car's every tantrum, no more than a phone call away. Whilst a luxury to have for cars, it is near impossible to have if you are in the shipping business. Against all odds, Mr Neeraj Kaura, Managing Director of Polestar Marine Consultants Pte Ltd, has achieved such a feat with a team of fourteen.

Graduated in 1988 with a Bachelor of Engineering (Marine), Mr Kaura spent the next 15 years with a Norwegian shipping company. With a decade and a half of experience out at sea, he handled shipmanagement activities ashore for three years as a fleet manager. Taking on a conversion project of single hull to double hull tankers in China lit his entrepreneurial spirit, and in 2009 pioneered Polestar Marine Consultants, a one-stop Marine Solution for ship owners and ship management.

Offering comprehensive and cost effective marine consultancy and technical services, Polestar Marine Consultants went to become the first marine industry to attain the SS506 Part1, Singapore Standards Occupational Safety and Health Management Systems in their first year of operation. Their success is built upon customer satisfaction, and mirroring their success in attaining high standards of safety, they ensure quality service with timely feedback, detailed reporting of progress so the client is in the know.

The same level of dedication is paid to the quality of their work. Even with their skills strengthened with professional training from Kawasaki, Mitsubishi and Hitachi engine makers, the key to their competitive advantage lies in their special mobile team that is able to travel to any country to attend to various repair or maintenance work required by the client. How about that for a meticulous customer service!

“ Gold in Service Standards ”

Overwhelming positive response from their clients and continued success has encouraged Mr Kaura to step towards another venture, Seine Navigation. Acting as business support to their parent company, Polestar Marine Consultants, Seine Navigation's target audience are gas tankers and marine vessels energy business. Founded this year in 2013, it provides ship management activities, currently for gas vessels. Under Mr Kaura's leadership, they are seeking to become the leading marine energy solution.

It is impressive, to say the least, the speed at which Polestar Marine Consultants has grown. Mr Kaura attributes this success to a target driven team, with a proven record for producing results in reducing operational costs of their clients, and building businesses in senior management positions. Mr Kaura's venture with Polestar Marine Consultants has a stellar record, so it will be exciting to see how his latest venture, Seine Navigation, evolves into becoming the leading marine energy solution it sought to become..

TARGET DRIVEN TEAM WITH A PROVEN RECORD

